

Paul E Stansen

Independent Realtor-Broker ▪ 888-529-6632 ▪ Attorney

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CALL / EMAIL FOR AN INITIAL **FREE** LOAN REVIEW

Application Process - How Do I Apply

- Call 888-529-6632 to discuss or send email inquiries to Loans@Stansen.com
- All data gathered is protected confidential attorney-client work product.
- We carefully / thoroughly review all documentation, work with you, before submitting anything.

We advance your request for new or refinance funds by incrementally gathering needed data that is refined then presented to lender candidates which best fit your requirements. We are highly communicative, prompt & precise. If you have thoughts, questions, concerns, just call or email! ****NOTE:** Currently we work with certain properties and loan amounts only. If we can't help, we will endeavor to refer.

Initial **No Cost** Review - Expectations - Provide:

1. On Owner letterhead, a written summary statement of objectives & timing

2. Property Information

- Address / APN of collateral property
- Property Type (residential, commercial – office, R&D, light industrial, retail, hospitality)

3. Current Loan Information

- Most recent monthly mortgage servicing statement
- Mortgage Servicer payoff statement - Owner to request from servicing mortgagor - **FAX to 818-332-4238**
- Promissory Note/s – signed by borrower

We will carefully / quickly review the foregoing at NO COST. When / Where there's a need for clarification, we may engage you in a brief phone call to discuss relevant matters. Soon thereafter, you will receive an email from us with a binder of documentation that serves to shape a path forward to formalize the Application Process:

Deeper Dive Loan Analysis **For a Fee:**

Our initial no cost, no obligation review may lead to your request or our recommendation that we analyze your current loan situation to promote informed business decisions around the asset.

If we will be working with more than one property, understand that we segregate each one for clarity of communication purposes.

We will review the details of your loan documents and lien encumbrances to provide a summary of key that will enable us to recommend existing loan pricing, structure and duration against current market rate for similar loans. Ultimately, a primary goal will be to discuss and advise whether loan refinancing is fiscally and practically prudent.

Administratively, **our hourly rate for this task is \$125** to be paid in advance of rendering of services in the form of a retainer against which our time will be billed and supported by written invoiced for time spent. Payment of the retainer is either by check or credit card via PayPal.

Interactive Forms – Find here: <https://stansen.com/wp-content/uploads/2019/12/BINDER-WFB-Forms-FIB.pdf>

1187 Coast Village Road # 1-701, **Montecito**, CA 93108 ▪ 26500 Agoura Road # 545, **Calabasas**, California 91302

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If your property is currently listed for sale this is not intended as a solicitation. We do not solicit the offerings of other brokers.