



August 9, 2011

TO WHOM IT MAY CONCERN:

We are very pleased to write on behalf of our attorney, Paul Stansen. He has championed our cause superlatively as we struggled to get Bank of America to give us a fair deal in the short sale of our home, and his efforts paid off: we have no legal liability in our short sale transaction.

Paul is fearless. He hammered his way through the indifference and red tape of B of A. He chewed up one incompetent B of A agent after another and finally got someone who would pay attention to our case. He hacked his way through the assumption that we had funds stowed away somewhere that should pay for our liability. We won our case because we had a tiger of an attorney working for us.

Paul is organized. From our very first contact we've been impressed by how clearly he sets things up and how easy it is to provide the information he requests. He had to keep track of hundreds of e mails and FAX messages in our case. His method of information storage and retrieval is super-efficient. His strategy is highly-organized as well: it took only three months for him to complete our short sale, instead of the six to eight months that one hears about and we were prepared for.

Paul is available. He answers his own phone. If he's busy at the time he will immediately get back to you. He responds to emails promptly. He works solo—you never have to repeat information because you're working with someone who deals with you and your case personally. He responds at all hours, every day of the week.

Paul is trustworthy. You can depend on him to do what he says he will do. If lawyers were rated on their ethical behavior with their clients, I'm sure Paul would come out with high marks. He believed us and he believed in us.

Paul is funny. You'd never guess so if you were with the Bank of America, but he's got an off-beat sense of humor that comes out after the inning is over and the tension dies down. We're looking forward to sitting down with him over a glass of wine in light-hearted celebration.

In short, we think that Paul Stansen is a superlative attorney, amazingly capable in negotiating the frightening course of a short sale or foreclosure. We have recommended him to several friends and acquaintances who are, unfortunately, in the same real estate morass that we were. We'd be happy to respond to any questions about Paul that might arise. You can reach us at the e mail address on this page.

Cordially,

Vern L. Bengtson
Santa Barbara

Hannah G. Bengtson
Santa Barbara

Ethel Percy Andrus
Gerontology Center

Social & Behavioral
Sciences Division

Vern L. Bengtson, Ph.D.
AARP/University
Professor of Gerontology

University of
Southern California
3715 McClintock
Avenue
Los Angeles,
California 90089-0191
Tel: 213 740-8242
Fax: 213 740-4060
e-mail:
bengtson@usc.edu