

Paul- Stansen

Real Estate Broker/Realtor at RealEstateEXPERTConnect.com

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Summary

SOLUTION PROVIDER TRADITIONAL & DISTRESSED SALES - www.STANSEN.com - www.RealEstateEXPERTConnect.com I work collaboratively with local Agents and Clients to bring about positive results. - Collaboration is both a process & an outcome. - It blends perspectives & expertise. - It involves ALL participants including escrow & title. - It brings everyone to the table to communicate openly, freely, meaningfully. As a licensed Realtor®-Broker/Attorney, I add value to my real estate collaborations with Realtors-Sellers-Buyers by proactively providing the services noted below. My participation makes more likely success, comprehensive representation, profitability.

Experience

Real Estate Broker/Realtor at RealEstateEXPERTConnect.com

May 2008 - Present (6 years 9 months)

President / CEO at Tire Recall Registry, Inc.

September 2005 - Present (9 years 5 months)

In the event of a safety recall, the only way a tire manufacturer can provide direct notice is if it receives a tire purchaser's complete and accurate name, address, and tire identification numbers. With TRR, dealers enter required information at the point of sale ... TRR takes care of the rest ... we PRINT the cards and deliver everything to tire manufacturers! Tire Recall Registry is 'the' one-stop clearing house of data.

President / CEO at paperlessUSA, Inc.

May 2000 - Present (14 years 9 months)

paperlessUSA provides industry leading document management services to businesses of every type and size. No assignment is too small or large (testimonials). YOUR data is presented in easy-to-navigate webpages!! More than just scanning, PUSA converts your paper, computer files and data of every type into organized useful digital information in integrated easy-to-navigate web pages that can be accessed ANYTIME from ANYWHERE - including on the Internet - by encrypted username and password - you are just a click away from your most important data!

Real Estate BROKER / ATTORNEY at Paul E Stansen, A Professional Law Corporation

April 1986 - Present (28 years 10 months)

www.RealEstateEXPERTConnect.com Providing comprehensive team real estate representation. I am an active real estate Broker (CA DRE 00923138). - I represent sellers. - I represent buyers. - I represent investors. If you are interested in selling or are looking to purchase real property, contact me. You simply

cannot get better, more comprehensive, representation. I provide critically important legal and transactional advice that instills peace of mind and confidence in the outcome. With 30+ years real estate expertise, as an attorney and broker, my assistance is precise. I represent SELLER clientele in strategic alliances with the best area real estate Realtors®. My goal is to maximize representation while risk managing transactions. The goal is to get your home sold as quickly as possible for the maximum amount of money that is supported by market conditions. I represent BUYER clientele who are looking for their dream home or a great investment. I have the most comprehensive and recent information at my fingertips that allow my clients to target purchase opportunities that are most likely to result in reduced pricing negotiating from a position of knowledge and power!

5 recommendations available upon request

Real Estate Attorney at www.STANSEN.com

September 1983 - Present (31 years 5 months)

Contending with real estate issues, particularly mortgage defaults, is intertwined with legal / tax consequences that simply cannot be answered by your Realtor or CPA alone. Moreover, these experiences can be emotionally and financially daunting. Clients deserve the expertise of a seasoned attorney who negotiates with lenders on a daily basis. I provide comprehensive representations that address legal + tax + real estate + practical concerns to promote informed decision making. As an attorney AND broker, I understand real estate from the inside out. Viable options, retention or liquidation, revolve on numerous factors including the lender, the property, the loan/s encumbering the property, the borrower's finances, a demonstration of hardship, and more. There are many complexities involved with understanding which option is best for each borrower under specific circumstances + time constraints.

2 recommendations available upon request

<http://www.RealEstateEXPERTConnect.com> at <http://www.STANSEN.com>

September 1983 - Present (31 years 5 months)

Skills & Expertise

Real Estate Law
Real Estate Transactions
Attorneys
Real Estate Broker
Tax Law
Short Sales
Loan Modifications
Real Estate
Property
Real Property
Investment Properties
Mortgage Lending
Investors

Property Law
Selling
Sellers
Buyers
Foreclosures
Sales

Certifications

BROKER - Real Estate

California Department of Real Estate License 00923138 April 1986

ATTORNEY

State Bar of California License 165039 June 1993

ATTORNEY

State Bar of Colorado License License 13821 May 1984

Education

University of Denver

Tax Law/Taxation, 1983 - 1984

Activities and Societies: Attended courses in pursuit of LLm / Masters in Tax Law

Pepperdine University School of Law

JD, LAW, 1980 - 1983

Fort Lewis College

BA, Political Science and Government, 1976 - 1980

Activities and Societies: Two full semester internships, one with the Colorado State Legislature and the other with the United States Attorneys' Office in Washington DC - Felonies TWO - all criminal felonies up to but excepting charges of Murder in the First Degree and Rape.

Interests

All Motorsports, GOLF, Horses, Travel, Technology, Finance, Real Estate, Politics

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7 people have recommended Paul-

"Paul is a true professional. He is very responsive, forth right and always gets the job done! I recommend Paul Stansen."

— **Christy Rueckert**, *Realtor, Troop Real Estate*, was with another company when working with Paul- at Paul E Stansen, A Professional Law Corporation

"Paul has worked with our clients and agents since 2006 and has had great results in helping distressed homeowners in the negotiation of short sales and loan modifications. I highly recommend Paul Stansen! Laura Lee Anthony - President Troop Real Estate, Inc."

— **Laura Lee Anthony**, was Paul-'s client

"Paul really knows the distress sale business. We could never have accomplished a successful short sale close without him. He is extremely hard working and determined and he knows the system."

— **Colleen Beall**, was Paul-'s client

"I've used Paul Stansen numerous times representing sellers with short sales. Paul is worth his weight in gold. Most agents are out of their area of expertise when involved in a short sale. Having handled many hundreds of short sale transactions, being a real estate attorney who trains real estate attorneys, and a real estate broker, all add up to putting you and your clients in the best possible position. The potential negative financial and legal ramifications demand you have an expert on board who can take the bull by the horns. There is no one better than Paul"

— **Phil Ranger**, was Paul-'s client

"We use Paul to supplement the work load on our Short Sale transactions and he is worth every penny. He delivers results, has a detailed knowledge of the process and is able to get lenders/banks to respond quickly. We have used Paul on 3 transactions now and when he is involved on a short sale, we know it will get done."

— **Richard van Seenus**, was Paul-'s client

"He just completed an impossibly complicated real estate transaction that I believe everyone else would have given up on; but he's tenacious, brilliant, strategic, and gets it done with a seriously funny sense of humour. He's the best!"

— **Marie Anastasia**, was Paul-'s client

"Paul did an outstanding job working with the Banks (Citi and Chase) keeping me informed on the banks action and any needed information (with need time) from me with regards to selling my home. It was a difficult negotiation but Paul did a great job working with the Banks and obtaining final and acceptable judgments clearing the home to be sold."

— **Eddie Kern**, was Paul-'s client

[Contact Paul- on LinkedIn](#)